



# Columbus Engineer

**Official Publication of the Franklin County Chapter of the Ohio and National Societies of Professional Engineers**

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## PRESIDENT'S MESSAGE

By Devon E. Seal, P.E. / FCC President



Greetings Franklin County Chapter. I am excited to announce that OSPE has decided to host the 2012 Spring CPD Conference and Annual Meeting in Central Ohio and the Franklin County Chapter has agreed to act as host chapter for the conference. Our new Spring CPD

Conference co-chairmen, Howard Jones, P.E., and Leon Winget, PhD, P.E., are seeking volunteers to chair Spring

Conference sub-committees, and we'll be including more details in the coming months about other ways that you can get involved. We are going to need help from our members to coordinate and plan this event.

I attended my first official OSPE leadership "bootcamp" this past month and came to realize how much our State Society does for its members. In addition to the great programs that the state and chapters host for our members,

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## FCC-OSPE October Luncheon/Seminar Program

- DATE:** Tuesday, October 25, 2011
- PLACE:** The Clintonville Woman's Club  
3951 N. High St., Columbus, OH
- TIME:** Registration: 11:15 am  
Lunch/Program: 11:30 pm / 12:00 pm  
Seminar: 1:00 pm to 5:00 pm

**COST:** The cost for the luncheon only is \$20/members and \$30/non-members. The cost for the luncheon and seminar is \$150/members and \$1200/non-members. Call Chapter at 470-4170 or email registration information to OSPEFCC@aol.com by Oct. 13. Please include name and phone number, your lunch meal choice, number of people attending, and whether you are staying for the entire seminar or just the luncheon. Pay at the door (cash or check payable to FCC-OSPE)

**LUNCH:** Spring Chicken: Boneless breast of chicken slow simmered in house grown herbs, served with fresh vegetable medley, or Glazed Pork Loin: Tender roasted and tossed in an Ohio Apple Glaze served with Au gratin potatoes will be served.

**PROGRAM:** "Belief Driven Success...How to Rebuild You and Your Business in the New Economy!" and "The Business Attraction Factor...High Impact Growth Strategies"

**SPEAKER: Patrick Donadio, MBA, CSP, MCC** is a Certified Speaking Professional (CSP) and Master Certified Coach (MCC) Patrick has empowered audiences nationally and internationally. Since 1986, he has guided leaders and their organizations with powerful presentations and one-on-one business

communications coaching. From the boardroom to the frontlines, he shows people how to: increase profits, improve presentation/verbal communications, enhance their credibility, deepen relationships and boost performance in less time.

A nationally recognized speaker, author, and communication expert, Donadio has spoken with thousands of individuals from Fortune 500 companies to associations, universities, hospitals, and governmental organizations. As a business coach, Donadio works with Executives, Entrepreneurs, Consultants, Lawyers, Accountants, Engineers and other Professional Services Providers to grow their business, improve communication/presentation skills, increase sales, and enhance their community image.

Donadio has appeared on the same programs with such renowned speakers as: Rudy Giuliani, Former New York Mayor; Joan Lunden, former Good Morning America host; Lou Holtz, Notre Dame Legend, and Comedian Jeff Foxworthy.

Patrick received his Certified Speaking Professional (CSP) designation from the National Speakers Association (NSA). Less than 8% of NSA's worldwide members have earned this prestigious designation. He also earned a Masters Certified Coach (MCC) designation from the International Coach Federation, their highest coaching designation.

Donadio has taught at The Weatherhead School of Management, University of Notre Dame, John Glenn School of Public Affairs, The Ohio State University, Ohio University and Columbus State Community College.

**"See page 3 for more details on the seminar"**

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and all of the work we do to encourage and assist our future engineers through the Engineers Foundation of Ohio, the Ohio Society of Professional Engineers is actively working to protect our profession every day at the statehouse. OSPE staff monitor the bills introduced in the House and Senate and, when needed, work with our members to advise our legislators on issues related to the practice of Professional Engineering. As stated on our website OSPE staff really are "protecting the public and our professional engineers from poorly crafted legislation that could erode Ohio's strong engineering licensure tradition".

This month we have two great events planned for the Chapter. We are excited to have Patrick Donadio back again this year for our fall Communications Seminar. This year he is going to focus on business development. Patrick wants to make this an interactive luncheon and seminar so we've changed the schedule a little bit. We are inviting everyone to come a little earlier than normal as we'll be serving lunch at 11:30. That way we are all ready to participate when Patrick starts at 12:00. Also, we've planned this for the same day as the OTEC Happy Hour. Everyone is encouraged to join us at Brothers Bar and Grill after the seminar to practice your networking skills. (See the articles included below for details about our seminar and happy hour.)

### Awards Update

Consider submitting an employer/colleague for the following upcoming OSPE Awards:

- Nov. 13th Professional Development Awards for
  - Construction
  - Industry
  - Private Practice

These three awards are presented to nominated employers of engineering personnel (in either construction, industry, or private practice) who have made the most outstanding contribution to the advancement and improvement of the engineering profession through employment policies & practices in accordance with established professional practices as outlined in "Guidelines to Professional Employment for Engineers and Scientists".

- Nov. 19th OSPE/ACEC-Ohio Quality Based Selection(QBS) Award

This award is for both, government and non-government agencies that have QBS programs. One state award and up to four merit (runner-up) awards will be given.

- Dec. 1st OSPE Young Engineer of the Year Award

This award is for any OSPE member (PE or EIT) in good standing who is age 35 or under as of January 1, 2012.

NOTE: The date given is when the award is due to the OSPE office. Don't hesitate to contact Tina Sutermeister, the chapter awards chair, now at 614-367-5080 or email: [tina.sutermeister@alcatel-lucent.com](mailto:tina.sutermeister@alcatel-lucent.com).

### OCT. AUXILIARY EVENT

The Auxiliary to the Franklin Co. Chapter of OSPE will meet for a noon luncheon on Tuesday, October 18, at the Sunflower Chinese Restaurant, 7370 Sawmill Road (in the Sawmill Center). Auxiliary member Linda Wong will share pictures of her trip to South Africa - Safari (Lion Park) and a city tour slide show.

Prospective members and guests are welcome. Call Jean Mitchell at 614-263-7071 to make a reservation.

### ATTENTION All FCC Members! Your Assistance is Needed

The Franklin County Chapter has agreed to host the 2012 Annual Meeting and CPD Conference. The location and dates have not been selected as of this date, but the FCC annual Meeting Committee Co-Chairs need you to volunteer a portion of your time and energy to help make it a success. This is a substantial undertaking for the chapter so please contact Leon Winget, PhD, PE or Howard Jones, PE to help. Leon at phone: 614-395-8249; email [jolewin2@sbcglobal.net](mailto:jolewin2@sbcglobal.net) or Howard at phone: 614-209-3289; email [hrjones63@yahoo.com](mailto:hrjones63@yahoo.com).

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**October 25, 2011 Luncheon/Seminar**

**Luncheon Program: “Belief Driven Success...How to Rebuild You and Your Business in the New Economy**

What changes are making it more difficult to grow your business today? How do your beliefs about the economy, your customers, your prospects, the competition, and yourself influence your business growth? Join us for this enlightening presentation as Patrick Donadio, Certified Speaking Professional (CSP) and Master Certified Coach (MCC), answers these questions and discusses how to rebuild your and your business in today’s new economy.



Patrick Donadio

**Workshop: “The Business Attraction Factor...High Impact Growth Strategies”**

The relationship with your client doesn’t end with the purchase—that’s where it *begins*. Patrick shows you how to set up a marketing communication system to grow your business by using technology and low-cost, highly effective solutions to: stand out among your competition, attract clients, increase sales, build better relationship, cross sell clients, establish yourself as “the” expert, and build a referral network.

Here is some of what Patrick will cover in this interactive workshop:

- A “Marketing Communications Checklist” (to rate your current use of marketing tools)
- Discuss “Market Segmentation/Niche Marketing”
- A series of “Top Five Lists” you need to build and maintain deeper client relationships
- Learn low cost, high impact “Marketing Tools” to attract, retain and expand your customer base
- Craft an “Action Plan” to implement your new skills and get started attracting more business right away

*A certificate for 1 hour of Professional Development for attending the program will be presented after the luncheon and a certificate for 4 hours of Professional Development for attending the program presented after the luncheon will be presented at the end of the seminar.*

**Happy Hour!**

*Practice what you learn at the Business Communications Seminar and network with the OTEC attendees by attending a Happy Hour after our Fall Seminar on October 25, 2011. Festivities co-sponsored by FCC-OSPE are from 6:00 pm to 8:00 pm at Brothers Bar & Grill, 477 Park Street, Columbus Ohio.*

**Congratulations new PEs!**

The Board of the Franklin County Chapter OSPE congratulates the following area engineers who were awarded their PE license at the August certificate ceremony. Brian Afek, Jeremy Bluestein, Stephanie Bluestein, David Boring, Nathan Cline, Bryan Crnarich, Derek Dalton, Joshua Epperson, David Finkenbinder, Charles Fisher, Nathaniel Garrick, Daniel Gill, Gregory Hamilton, Brandon Harrison, Matthew Hook, Kyle Hoyng, Peter Kleinhenz, Kolin Kolovich, Maryam Larijani, Jared Love, Patrick Love, Christian Lunt, Shawn McPheron, Shawn Midlam-Mohler, Alan Miller, Stephen Nutbrown, Steven Orenchuk, Thomas Pollock, Amulya Poudel, Kurt Prosser, Thomas Rothey, Reynaldo Stargell, David Starner, Joseph Stitt, Travis Sumpter, Corey Thobe, Aung Thurain, Jeremy Wenner, Nathan Wills, Charles Wlodyka, and Christopher Yount.



Chapter luncheon meeting September 20, 2011 at The Hickory House, Gahanna, OH. Guest speaker D. Bruce Larcomb, P.E., P.S., FSFPE and currently President OSPE. Mr. Larcomb’s topic “An Engineer Without Boundaries” - why engineers should not blindly accept design work without determining who has the authority to require such a design and what codes and standards control the design. It can be a matter of life or death. The presentation was well received and generated numerous questions.

Plan to attend our October luncheon and seminar.

FIRST CLASS

OHIO SOCIETY OF  
PROFESSIONAL ENGINEERS  
Franklin County Chapter  
P.O. Box 69  
Reynoldsburg, Ohio 43068

## 2011 CALENDAR

Oct. 11	5:30 p.m.	FCC Board Meeting @ Korda Nemeth
Oct. 15	9:00 p.m.	<b><u>Deadline for Nov. <i>Columbus Engineer</i></u></b> (articles to Tim McCarthy)
Oct. 18	Noon	Auxiliary FCC-OSPE Luncheon - Sunflower Chinese Restaurant
Oct. 25	11:30 a.m.	FCC-OSPE Luncheon/Seminar – Clintonville Woman’s Club
Oct. 25	6:00 p.m.	Happy Hour - Brothers Bar & Grill



Sponsored by  
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